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Decision

1 UNITED STATES DISTRICT COURT  
2 SOUTHERN DISTRICT OF NEW YORK

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3 SECURITIES AND EXCHANGE  
4 COMMISSION,

Plaintiff,

v.

10 CV 5760 (SAS)

6 SAMUEL E. WYLY, ET AL.,

7 Defendants.

8 -----x

9 New York, N.Y.  
10 February 4, 2014  
4:30 p.m.

11 Before:

12 HON. SHIRA A. SCHEINDLIN

13 District Judge

14 APPEARANCES

15 U.S. SECURITIES AND EXCHANGE COMMISSION

Attorneys for Plaintiff

16 BY: GREGORY N. MILLER

BRIDGET M. FITZPATRICK

17 JOHN D. WORLAND, JR.

MARTIN L. ZERWITZ

18 SUSMAN GODFREY

19 Attorneys for Defendant Samuel E. Wyly and Estate of  
Charles Wyly

20 BY: STEPHEN D. SUSMAN

TERRELL W. OXFORD

21 HARRY P. SUSMAN

STEVEN M. SHEPARD

22 PETRILLO KLEIN & BOXER

23 Attorney for Defendant Mike French

24 BY: JOSHUA KLEIN

1 (In open court; case called)

2 THE COURT: Let me just help the reporter by doing  
3 this again. I said I would. You're Mr. Miller.

4 MR. MILLER: Yes, your Honor.

5 THE COURT: Ms. Fitzpatrick, Mr. Worland, Mr. Zerwitz.  
6 That's all the SEC.

7 In the second row we have Mr. Susman, Mr. Oxford,  
8 Mr. Shepard, and Mr. Susman, and Mr. Klein.

9 My goal today really is to rule on a number of the  
10 motions in limine, all the ones that are fully briefed. But  
11 just before I do I want to take up the issue raised by e-mail  
12 yesterday with my chambers where defense counsel, Mr. Stephen  
13 Susman, wrote to the court and asked that the trial that is now  
14 scheduled to be a jury trial become a nonjury trial primarily  
15 because his living client, Mr. Sam Wyly, has a number of  
16 medical problems which have just been confirmed by a letter  
17 from his doctor, which I've just been handed, dated February 3,  
18 that would prevent him from being able to testify for more than  
19 one to two hours at a time.

20 I must say my own sense of that problem/letter was  
21 that that wasn't any reason not to have a jury trial. So he  
22 can only testify for one to two hours at a time. We'll all  
23 work around that. If anything, I'm sure the jury would be  
24 extra sympathetic to your client as a result of his disabling  
25 condition.

1 But, either way, we have to work around it, whether  
2 it's jury or nonjury. So if that's the only basis, I wasn't  
3 inclined. But, of course, I would want to hear if the SEC  
4 consents. That's a different issue.

5 MR. S. SUSMAN: Your Honor, it's not the only basis.

6 THE COURT: What's the other reason?

7 MR. S. SUSMAN: The other basis is that you have to --  
8 you're ultimately involved in this anyway. Only a very small  
9 portion of their claims is even triable to the jury.

10 THE COURT: Do we agree with that?

11 In other words, does the SEC agree on which  
12 portions -- excuse me one minute.

13 Does the SEC agree on which portions are jury and  
14 which portions are nonjury? Have you talked with them about  
15 that?

16 MR. S. SUSMAN: Yes, I have.

17 MR. MILLER: Briefly.

18 MS. FITZPATRICK: Your Honor, the SEC's position is  
19 that something is either triable to a jury or it is not.

20 THE COURT: Some issues are. Some claims are.

21 Do you at least agree on which claims are equitable  
22 claims, if they're only for the Court, which claims are claims  
23 at law that go to the jury? Can you agree with each other as  
24 to which is which?

25 MS. FITZPATRICK: I believe it's the remedy that makes

1 something equitable versus jury demandable. So the  
2 disgorgement remedy traditionally has not been jury demandable  
3 whereas the penalty remedy has been. The penalty remedy, in  
4 this case, is time limited. So there's a limited portion of  
5 time for which we can seek a penalty. Those claims, which are  
6 really every claim on which we would seek a civil penalty, are  
7 triable to a jury.

8 THE COURT: You're saying only some of the relief  
9 sought is equitable; there is no claim for injunctive relief,  
10 or declaratory relief, that sort of thing?

11 MS. FITZPATRICK: Much of the relief sought is  
12 equitable, and then the civil penalty which is also sought,  
13 which --

14 THE COURT: So there is injunctive relief? There is  
15 declaratory relief?

16 MS. FITZPATRICK: Yes.

17 THE COURT: Those are tried to the Court. Those are  
18 equitable remedies.

19 MS. FITZPATRICK: I believe traditionally the remedies  
20 are determined by the Court after.

21 THE COURT: Yes. I said injunctions and declaratory  
22 relief are equitable remedies. They're for the Court.

23 MS. FITZPATRICK: Yes.

24 THE COURT: In this case disgorgement might be  
25 equitable and for the Court. So what does that leave the jury

1 to do on the remedies side? Are there damages?

2 MS. FITZPATRICK: I think the Court would also  
3 determine the penalty in the remedies phase. But, the portions  
4 of the claims for which we still seek civil penalties, which  
5 are limited with respect to time but apply across the SEC's  
6 claims, are jury demandable.

7 THE COURT: On the liability side?

8 MS. FITZPATRICK: On the liability side, yes, your  
9 Honor.

10 THE COURT: So the jury says whether they find that  
11 defendants I guess violated certain things and, therefore, are  
12 liable for penalties?

13 MS. FITZPATRICK: Yes, your Honor.

14 THE COURT: For liability.

15 Mr. Susman, where do we disagree?

16 MR. S. SUSMAN: Well, as I understand it, the only  
17 thing -- issue triable by a jury is the liability for a penalty  
18 for conduct after 2001.

19 The statute of limitations governs liability for a  
20 penalty prior to that time. And liability for disgorgement is  
21 an equitable claim, which is triable to you. It's not triable  
22 to the jury, the liability.

23 The disgorgement claims are hundreds of millions of  
24 dollars. The penalty claims are like under \$10 million. It's  
25 a huge -- most of the case is going to be calling on you anyway

1 to decide. So it just -- we thought that to get the thing  
2 quicker. We have a two-month trial with a jury, a complicated  
3 case, that ultimately is going to call on the Court to decide  
4 how much --

5 THE COURT: But if I recall, when I bifurcated  
6 damages, if, for example, some jury says no liability, I would  
7 not reach damages.

8 MR. S. SUSMAN: Absolutely. But we are --

9 THE COURT: Don't you want the jury to tell you that?

10 MR. S. SUSMAN: No.

11 THE COURT: No.

12 I understand. You want the "no liability" part. It  
13 doesn't matter who tells you. Got it. Okay.

14 MR. S. SUSMAN: We are comfortable with having the  
15 case tried to the bench.

16 THE COURT: Right. Okay. But if the SEC doesn't  
17 agree I can't -- I can't force that. They are entitled to a  
18 jury, right? You agree with that?

19 MR. S. SUSMAN: Only on that little issue.

20 THE COURT: Well, you call it "little." But the  
21 evidence isn't little. The remedy might be. In the end that  
22 might be the ten-million-dollar tail wagging the  
23 hundred-million-dollar dog. But the evidence is the same. It  
24 would support -- what is the SEC's position? Who is going to  
25 speak? Ms. Fitzpatrick.

1 MS. FITZPATRICK: Yes. Thank you, your Honor.

2 THE COURT: One second. Can I hear the SEC's position  
3 for a minute.

4 MS. FITZPATRICK: Yes, your Honor. Our position with  
5 respect to the evidence is that this is one large scheme. And  
6 while different portions of time may be --

7 THE COURT: I understand. What's your position with  
8 respect to jury versus nonjury.

9 MS. FITZPATRICK: Your Honor, respectfully, we learned  
10 of this request yesterday and we're still trying to think it  
11 through and its implications. We've been preparing for a jury  
12 trial for quite some time and thinking of our presentation and  
13 evidence in that manner. And we're just trying to think  
14 through the idea. We will -- we'll reach a decision quickly  
15 and can alert everyone by letter, but we need more than a day.

16 THE COURT: So you're not saying "no" yet. You're  
17 saying you haven't decided yet.

18 MS. FITZPATRICK: We're saying we haven't decided, but  
19 we're saying we have the right to demand a jury trial.

20 THE COURT: I think you do. I think you have the  
21 right to. I don't think you can be compelled to waive a jury.  
22 You're entitled to a jury. So I guess the question is should I  
23 be making any effort to persuade you, and the answer is no.  
24 You decide. Do what you have to do and let me know.

25 MS. FITZPATRICK: Thank you, your Honor.

1 THE COURT: But the prompter, the better. It is a  
2 long trial. And it's long for jurors if they have to be here.  
3 It's long for me. It's long for everybody.

4 So when do you think you could answer the question?

5 MS. FITZPATRICK: Perhaps a week, your Honor.

6 I believe Mr. French's attorney learned of this for  
7 the first time yesterday as well. And those decisions may be  
8 intertwined, or they may be independent. But I don't know if  
9 they've reached a decision on the issue yet either.

10 Do you have a right to demand a jury? Let's say the  
11 SEC and the Wyly defendants agree to not have a jury. Do you  
12 have the right to compel a jury?

13 MR. KLEIN: I don't think so, your Honor.

14 THE COURT: That takes care of Mr. Klein. One way or  
15 the other, he's going to have to along with the boat.

16 We're waiting for the SEC.

17 MS. FITZPATRICK: We'll try to reach the decision  
18 within a week, your Honor.

19 THE COURT: Today is Tuesday, February 4. So let's  
20 have a hard stop of Tuesday, February 11 so we all know where  
21 we're heading.

22 I don't know what the difference in presentation is.  
23 You said you've been planning on it and preparing and actually  
24 my nonjury trials are pretty similar. I require opening  
25 statements, and closing arguments. And I don't take direct by



1 affidavit. I take it live. It's not all that different in  
2 terms of preparation. I like little charts and graphs too and  
3 lots of pictures and posters. So I don't know if the  
4 preparation is really different.

5 MS. FITZPATRICK: That's actually helpful, your Honor,  
6 versus what a jury trial.

7 THE COURT: I take openings. I take closings. I take  
8 the whole thing. It's just the difference is there's often  
9 more work at the end without the jury. I mean very detailed  
10 findings of facts and conclusions of law. It takes sometimes  
11 longer to come out.

12 The jury has a verdict and the Court, even though the  
13 Court has to do a lot of work in this particular case on the  
14 remedies side, is still bound by the jury's findings of fact.  
15 Because I've tried jury and nonjury issues together on prior  
16 occasions and I have to follow their lead on the facts.

17 With that, I am afraid that you are now a captive  
18 audience, all nine of you, for a very lengthy reading. I  
19 apologize. The alternative is a written opinion, and I usually  
20 do a lot of written opinions, but there wasn't all that much  
21 new. I'm just ruling. So I'm going to forego it and read and  
22 read. So here we go.

23 The SEC has -- there's two nonexpert motions in  
24 limine. One, preclusion of the advice-of-counsel defense; and  
25 two, admission of statements made by various employees and

1 agents of the defendants under Rule 801(d)(2)(D).

2 Defendants submitted joint briefing on two nonexpert  
3 motions in limine seeking the exclusion of evidence about:  
4 One, nonsecurity transactions, such as purchases of artwork and  
5 jewelry; and, two, profits earned by foreign trust entities.

6 I begin with the SEC's motion, first being the  
7 advice-of-counsel defense.

8 In an opinion and order dated June 6, 2013, the Court  
9 denied the Wyllys' motion for summary judgment on the aiding and  
10 abetting of fraud claims, "because defendants have not  
11 established any of the elements of the advice-of-counsel  
12 defense and there is evidence that the Wyllys knew that their  
13 conduct made them beneficial owners of the issuer securities."  
14 The SEC argues that the evidentiary record has not changed  
15 since the summary judgment motion and that "because the  
16 defendants have failed to establish the factual predicate for  
17 the defense, evidence regarding the retention and presence or  
18 involvement of lawyers is not relevant and would confuse and  
19 mislead the jury." That's the SEC memorandum of October 16.

20 Defendants strenuously object. First, defendants  
21 argue that the summary judgment decision "did not foreclose  
22 defendants' reliance-on-counsel defense as a matter of law."  
23 And that's from the defendants' opposition brief of October 28.

24 Second, defendants argue that "a motion in limine is  
25 not a proper vehicle for a party to ask the Court to weigh the

1 sufficiency of the evidence to support a particular claim or  
2 defense because that is the function of a motion for summary  
3 judgment with its accompanying and crucial procedural  
4 safeguards."

5 Finally, defendants argue that evidence of attorney  
6 involvement is relevant even if defendants are not ultimately  
7 entitled to a jury instruction on the advice-of-counsel defense  
8 because such evidence is highly relevant to establishing the  
9 Wyllys' state of mind.

10 The June 6, 2013 ruling did not foreclose defendants'  
11 advice-of-counsel defense as a matter of law. The issue the  
12 Court decided was whether or not the SEC established an issue  
13 of material fact as to scienter. It is neither accurate nor  
14 appropriate to now construe this ruling as a judgment as a  
15 matter of law on the advice-of-counsel defense. Further, the  
16 SEC may not now use a motion in limine to make a summary  
17 judgment motion it could have sought earlier. If defendants do  
18 not present the necessary evidence to justify a jury  
19 instruction on the advice-of-counsel defense, the SEC should  
20 ask the Court not to give it at the conclusion of trial. In  
21 any event, this evidence would be admissible regardless of the  
22 advice-of-counsel defense because it is relevant to the Wyllys'  
23 state of mind.

24 I turn to the agent/employee statements.

25 The SEC seeks to introduce various statements from

1 eight current and former employees or purported agents of the  
2 defendants. The defendants concede that most of these  
3 individuals were agents or employees at some point in time but  
4 dispute that every statement these individuals made during that  
5 time period was within the scope of their agency. I will  
6 reserve rulings on the scope and relevancy of particular  
7 statements until they are offered. Defendants' specific  
8 objections to the agency status of certain individuals are as  
9 follows:

10 Beginning with Donald Miller and Evan Wyly.

11 Defendants argue that Miller is Charles Wyly's  
12 son-in-law and "occasionally represented or spoke on Wyly's  
13 behalf" and that Evan Wyly is Sam Wyly's eldest son and "works  
14 closely with his father and at times communicated with Sharyl  
15 Robertson, who is the family business CFO, on his father's  
16 behalf." Defendants disagree that these facts render Miller and  
17 Wyly agents throughout the entire period relevant to this case.  
18 The SEC responds that defendants do not contest that such  
19 authorization began before 1992 and was still in place through  
20 at least 2010. These facts do not render Miller and Wyly  
21 agents throughout the entire period. The Court will have to  
22 evaluate each proffered statement to determine whether it was  
23 made while the individuals were acting as agents.

24 Turning to Sharyl Robertson. Defendants dispute that  
25 Robertson's employment with Maverick Capital, a hedge fund

1 established by Sam Wyly and operated in the same building as  
2 the Wyly family office, made her an agent of the Wyllys in and  
3 of itself. No ruling is needed here because defendants concede  
4 that Robertson was an employee of the Wyllys from the late '70s  
5 until 1998 and was an agent of the Wyllys by virtue of her role  
6 as a protector of certain trusts from March '92 through  
7 November of 2004.

8 Turning to Michele Crittenden.

9 Crittenden was Louis Schaufele's primary sales  
10 assistant from '98 to 2004. Defendants disagree that  
11 Crittenden was an agent of the Wyllys by virtue of her  
12 relationship with Mr. Schaufele. This argument is all the more  
13 important now that Schaufele is no longer a defendant. The SEC  
14 responds that Crittenden was an agent of Schaufele and that  
15 Schaufele was an agent of the Wyllys as a result of his serving  
16 as their stockholder from 1992 through 2004 thus rendering  
17 Crittenden a subagent of the Wyllys in the performance of her  
18 duties assisting Schaufele and servicing the Wyly-related  
19 accounts.

20 Quoting from the restatement (Second) of Agency, "A  
21 subagent is a person appointed by the agent empowered to do so,  
22 to perform functions undertaken by the agent or the principal,  
23 but for whose conduct the agent agrees with the principal to be  
24 primarily responsible."

25 From the same restatement. "A subagent performing

1 acts which the appointing agent has authorized him to perform  
2 in accordance with an authorization from the principal is an  
3 agent of the principal."

4 Bus Crittenden was a subagent of the Wyllys only in the  
5 performance of her duties assisting Schaufele with the Wylly  
6 accounts, that is the extent of her agency status.

7 Turning now to Michelle Boucher.

8 Boucher worked for the Irish Trust Company, which I'll  
9 call ITC, as manager of finance from '95 to '99 and as CFO from  
10 '99 to 2010. The ITC, this have from the SEC's brief,  
11 "provided administrative services to foreign trusts established  
12 by or for the benefit of" the Wyllys. The Wyllys were not  
13 shareholders or officers of ITC, nor were they directly  
14 involved in day-to-day operations. Defendants agree that  
15 Boucher "conducted certain discussions with or provided  
16 necessary information to legal counsel on behalf of the Wyllys  
17 but dispute that Boucher was the Wyllys' agent throughout '95 to  
18 2010 merely as a result of her position with ITC." That quote,  
19 of course, is if from the defendants' opposition.

20 Even though Boucher report to the CFO of the Wylly  
21 family office, defendants contend that there is no evidence  
22 "that she reported directly to the Wyllys or that the Wyllys were  
23 directly responsible for Boucher."

24 The SEC presents the following evidence to support  
25 Boucher's agency status: One, a declaration from Keeley

1 Hennington, the CFO of the family office since 2000, stating  
2 that Boucher represented the Wyly family office in connection  
3 with the Wyllys' non-U.S. interests;" second, Special Master  
4 Capra's conclusion that Boucher was the Wyllys' agent when  
5 resolving certain discovery disputes; three, statements from  
6 Boucher's deposition stating that she reported directly to  
7 Sharyl Robertson, the CFO of the Wyly family office from '92 to  
8 '98, and from Robertson's deposition that Boucher's salary and  
9 annual bonuses were decided by the Wyly family; and that, four,  
10 Boucher served as a co-protector of all the Wyly offshore  
11 trusts from 2001 through 2004 and as the sole protector from  
12 2004 to 2010. The totality of this evidence, especially  
13 Boucher's own deposition testimony, supports the SEC's argument  
14 that Boucher served as the Wyllys' agent during this time  
15 period.

16 Now I turn to the defendants' motions in limine, the  
17 first one being with respect to nonsecurity transactions.

18 The defendants seek to preclude the SEC from offering  
19 evidence of various nonsecurity transactions, including  
20 acquisitions of artwork and jewelry items by two foreign trust  
21 entities, as well as investments in real estate that was used  
22 or enjoyed by certain Wyly family members, and loans or  
23 charitable donations made by foreign trust entities.

24 Defendants argue that while the SEC wants to introduce these  
25 transactions as evidence that the Wyllys "controlled or enjoyed

1 the benefits of certain nonsecurity assets also owned by  
2 certain foreign trust entities, the receipt and enjoyment of an  
3 economic benefit from a security" is irrelevant to "determining  
4 beneficial ownership pursuant to Section 13(d)" of the Exchange  
5 Act. Much of that I was quoting from the defendants'  
6 memorandum on this issue.

7 The SEC responds that evidence of these transactions  
8 is "probative evidence that the Wyllys controlled every aspect  
9 of their offshore system and their power to direct the  
10 expenditure of proceeds for personal benefit refutes their  
11 claims that they lack control over the trustees." That's a  
12 quote from the SEC's brief.

13 The SEC further contends that the evidence is  
14 probative to its Section 5, Section 13, and Section 16 claims.  
15 Finally, the SEC argues that the nonsecurity transactions are  
16 inextricably intertwined with the fabric of the fraud and  
17 necessary to complete the story of the fraud on trial.

18 Defendants reply that the SEC has never argued that these  
19 transactions were unlawful and is seeking to introduce this  
20 evidence only to "transform the trial into an episode of  
21 Lifestyles of the Rich and Famous." I thought that was a nice  
22 line. That was from the defendants' reply memorandum.

23 Evidence that the trustees allowed defendants to  
24 receive personal benefits from these entities is probative  
25 evidence that the Wyllys exercised control over the trustees.



1 This could, in turn, lead to an inference that they exercised  
2 control in terms of voting power and investment. For that  
3 reason, the SEC may offer evidence of the nonsecurity  
4 transactions. Defendants can rebut the potential prejudice by  
5 eliciting expert testimony that these transactions were lawful.

6 However, the SEC may not reference or offer specific  
7 evidence of the value of these personal benefits. Such  
8 evidence is unduly prejudicial. By way of example, it would be  
9 appropriate for the SEC to reference "a painting, jewelry, and  
10 charitable contributions," but inappropriate to say "a Picasso,  
11 a diamond necklace, and a one-million-dollar donation to the  
12 Dallas Symphony."

13 Turning now to profits earned by foreign trusts. The  
14 SEC plans to introduce evidence that Sam Wyly's offshore  
15 entities realized gains in excess of \$370 million and Charles  
16 Wyly's offshore entities realized gains in excess of \$180  
17 million between '92 and 2004 allegedly "from undisclosed and  
18 frequently unregistered sales of Issuer securities."

19 Defendants seek to preclude the SEC from offering any evidence  
20 or reference to "the profits earned by foreign trust entities,  
21 provided that the SEC may seek to offer other evidence of the  
22 foreign trust entities' holdings of the securities that the SEC  
23 alleges were beneficially owned by the Wyllys." Long quote from  
24 the defendants' memorandum. Defendants argue that evidence of  
25 profits is not relevant to the materiality of any alleged

1 failure to file.

2           The SEC responds that this evidence "is relevant to  
3 several of the SEC claims because it shows the Wylys' scienter  
4 and the materiality of the fraud, and is also relevant to the  
5 SEC's false reporting claims, and its unregistered securities  
6 claim." Obviously, a quote from the SEC brief. This evidence  
7 is admissible because, as the SEC argues, the amount of gains  
8 realized is the direct result of the specific conduct that the  
9 SEC alleges was fraudulent and is relevant to a number of the  
10 SEC's claims.

11           Now I turn to the motions, the *Daubert* motions,  
12 starting with the SEC's *Daubert* motion.

13           The proponent of expert evidence bears the burden of  
14 establishing admissibility by a preponderance of proof. For  
15 expert testimony to be admissible under Rule 702, three  
16 requirements must be met. First the witness must be qualified  
17 as an expert by knowledge, skill, experience, training or  
18 education. Second, the expert's knowledge must be of the type  
19 that will assist the trier of fact understand the evidence or  
20 to determine a fact in issue. Expert witnesses are generally  
21 not permitted to address issues of fact that a jury's capable  
22 of understanding without the aid of expert testimony or about  
23 issues of law which are properly the domain of the trial judge  
24 and jury. Third, the proposed expert testimony must be based  
25 on a reliable foundation.

1           And that has been recently spelled out in the Second  
2 Circuit as follows. "In this inquiry, the district court  
3 should consider the indicia of reliability identified in Rule  
4 702, namely, (1) that the testimony is grounded on sufficient  
5 facts or data; (2) that the testimony is the product of  
6 reliable principles and methods; and (3) that the witness has  
7 applied the principles and methods reliably to the facts of the  
8 case." That is a quote, as I said, from a 2002 Second Circuit  
9 case, long name, Amorgianos.

10           In sum, district courts are charged with acting as  
11 gatekeepers to exclude invalid and unreliable expert testimony.  
12 The SEC moves to exclude the testimony of three defense  
13 experts.

14           The first is Jonathan Macey. But defendants do not  
15 oppose the SEC's motion to exclude Professor Macey's expert  
16 opinion testimony. In the defendants' response of January 20  
17 they so state.

18           Then there is Robert Ham and Gideon Rothschild.

19           At the October 7 conference I ruled that neither party  
20 can introduce evidence as to whether the Wyllys did or did not  
21 comply with trust law. I also ruled that defendants may have a  
22 witness explain how the trusts work and how a trust operates  
23 because trusts are not common. And all this is from the  
24 transcript of the October 7 conference.

25           Defendants seek to offer expert opinion testimony from

1 Robert Ham and Gideon Rothschild, both of whom are practicing  
2 attorneys who specialize in Isle of Man and American trust law,  
3 respectfully. Ham makes the following five conclusion, and I  
4 quote from his expert report which was attached to the Zerwitz  
5 declaration. So this is a long quote. These are his five  
6 opinions.

7 "1. The trusts are not shams, nor are the trustee  
8 powers illusory under Isle of Man law.

9 "2. Both the trustees and the protectors are required  
10 to exercise their own judgment in performance of their  
11 functions under the trusts. The fact that, in practice, they  
12 may have followed requests from the protectors or the Wyllys'  
13 wishes does not imply that the trustees and protectors did not,  
14 in fact, exercise their own judgment or act independently, or  
15 that the Wyllys controlled the assets of the trusts or the  
16 companies owned by the trusts.

17 "3. The names of trusts and companies are not  
18 significant for present purposes.

19 "4. It is normal procedure to monitor assets held in  
20 family trusts.

21 "5. It is not surprising or significant that the  
22 Wyllys and their families enjoy benefits from some of the trusts  
23 in question, or that the trustees exercised their powers in  
24 this regard in accordance with their wishes. This does not  
25 imply that the Wyllys controlled the trusts."

1           The second person, Gideon Rothschild, makes the  
2 following five conclusions. Again, it's a quote from his  
3 report which, again, is attached to the Zerwitz declaration.  
4 And the five quotes are:

5           "1. The Wyllys did not, and could not, control or have  
6 the power to control the decisions and actions of the trustees.

7           "2. The investments, asset transfers and securities  
8 transactions which the protectors recommended were made in a  
9 manner consistent with the provisions of the trust deeds, as  
10 well as the established practices of foreign trust  
11 administration.

12           "3. The trustees utilized discretion in ultimately  
13 deciding whether to effectuate such recommendations in  
14 accordance with the provisions of the trust deeds.

15           "4. The trustees acted independently in deciding  
16 whether to effectuate the protectors' recommendations.

17           "5. The trustees utilized the assets of the Isle of  
18 Man trusts for the use and enjoyment of the beneficiaries  
19 through investments, and the purchase of real estate, jewelry,  
20 artwork and other collectibles."

21           That's the end of the quote.

22           The SEC does not challenge the experts' qualifications  
23 or methodology, nor does the SEC dispute that the experts may  
24 testify about "basic trust concepts, trust operations in  
25 general, or even the specific terms of the Wyllys' seventeen

1 offshore trusts." However, the SEC contends that Ham and  
2 Rothschild's opinions "regarding the propriety of the creation  
3 and operation of the Wyllys' offshore trusts or their compliance  
4 with trust laws" are inappropriate in light of the October 7  
5 rulings and exceed the scope of permissible expert testimony by  
6 reaching conclusions properly in the hands of a jury.

7 Defendants respond: One, they will only introduce  
8 evidence as to trust law compliance if the SEC opens the door  
9 with allegations that the trusts were a sham; two, that expert  
10 opinions as to legal ownership and control of the trusts, as  
11 well as the duties owed by trustees and protectors, are  
12 relevant to the issue of beneficial ownership; three, that  
13 opinions regarding the disposition of trust assets for the  
14 Wyllys' use and enjoyment is relevant to rebut the SEC's  
15 evidence of various nonsecurity transactions; and four, that  
16 Ham's opinions that the trusts are not shams is relevant to  
17 rebut the SEC's scienter argument.

18 Some of Ham and Rothschild's proposed testimony is  
19 admissible. Ham and Rothschild may testify, first of all,  
20 about general principles of trust law, including legal concepts  
21 of control, ownership and fiduciary duties. And they can  
22 testify about specific provisions of the Wyllys' trusts,  
23 including provisions governing ownership or control. Further,  
24 they may, if necessary, rebut certain allegations made by the  
25 SEC. For example, since the SEC is going to present evidence

1 of nonsecurity transactions, because I just allowed it,  
2 defendants can use these experts to elicit testimony that the  
3 nonsecurity transactions are not unlawful.

4 Ham and Rothschild may not otherwise testify about  
5 compliance with trust law. Ham's opinion that the trusts were  
6 not shams under Isle of Man law falls squarely within my prior  
7 ruling precluding testimony about compliance with trust law.  
8 Whether the trusts were, in fact, compliant with Isle of Man  
9 law is not at issue in this trial, nor is it relevant to  
10 scienter. Defendants may present evidence as to the Wyllys'  
11 state of mind about the trusts through other testimony.  
12 However, I remind the SEC that my October 7 ruling also  
13 precludes testimony about noncompliance with trust law. The  
14 SEC may open the door to rebuttal expert testimony if it  
15 repeatedly questions the trusts' legal validity.

16 Ham and Rothschild may not testify about the propriety  
17 of anything the Wyllys, trustees or protectors did. They cannot  
18 testify that the trustees exercised independent judgment and  
19 acted with discretion or that the Wyllys did not control or did  
20 not own the trusts. These are highly contested factual and  
21 legal issues for the jury to decide.

22 Finally, the SEC contends that testimony from both  
23 experts is cumulative. It could well be, but I don't know  
24 which expert is going to testify about which opinions. I will  
25 say defendants are not permitted to call two experts to testify

1 to identical opinions, but Ham and Rothschild may turnout to  
2 testify without any overlap.

3 I turn to Erik Sirri. Professor Sirri is a former  
4 Chief Economist of the SEC and a former Director of the SEC's  
5 Division of Trading and Markets. Sirri's report consists of  
6 two parts. First, an analysis of the insider-trading claim;  
7 and second, an opinion on the materiality of the Wyls'  
8 nondisclosure of the Isle of Man transactions. The SEC does  
9 not challenge Sirri's qualifications but raises various issues  
10 as to the reliability of his data and methodology.

11 I begin with the insider trading analysis.

12 The SEC claims that the Wyls decided to sell Sterling  
13 Software in a merger or acquisition in October '99 and "caused  
14 their overseas entities to enter into equity swap transactions  
15 related to the Sterling Software stock with a Lehman Brothers  
16 overseas affiliate as a counterparty in order to profit from  
17 their undisclosed decision to sell." That's from the  
18 December 31 memorandum by the SEC on this issue.

19 Sirri's opinion has two components. First, he argues  
20 that the SEC's disgorgement calculation is overstated based on  
21 an analysis which tries to decompose the actual per share  
22 return over the relevant period of time to attribute the  
23 increase in share price to the different components, including  
24 the nonpublic information the Wyls allegedly traded on.  
25 Second, Sirri opines that the information the Wyls traded on



1 was not material.

2 I begin with the decomposition analysis.

3 The SEC argues that the decomposition analysis is not  
4 relevant to the liability phase of the trial which will not  
5 address disgorgement. Defendants respond that the analysis is  
6 necessary to rebut the SEC's theory of materiality. If the SEC  
7 will argue that the rise in Sterling Software share price after  
8 the public announcement of a merger proves materiality, then  
9 Sirri's analysis which concludes that the vast majority of the  
10 price increase was due to factors unrelated to the alleged  
11 nonpublic information is relevant for rebuttal. For that  
12 reason I will rule on the admissibility of Sirri's testimony at  
13 this time.

14 Substantively, the SEC contends that Sirri's  
15 methodology is unreliable. Sirri used an event study which,  
16 and I quote from the SEC brief on this issue, "Sirri used an  
17 event study which "involves the identification of an event that  
18 caused investors to change their expectations about the value  
19 of a firm" and compares the "stock price movement  
20 contemporaneous with the event to the expected stock price  
21 movement if the event had not taken place." The SEC contends  
22 that February 14, 2000, the day Sterling Software announced a  
23 potential merger, it is "the only possible relevant date for  
24 Sirri's event study and that the appropriate event window would  
25 allow for a few days before or after that announcement to

1 account for leakage of the information before the announcement  
2 date or a slight delay after that date to allow the market to  
3 react fully. In light of this standard, the SEC argues that  
4 Sirri's event window, a 129-day calendar period from October 8,  
5 '99 to February 14, 2000 is inappropriate.

6 The SEC also contends that Sirri's regression model,  
7 which is used to establish independent variable coefficients to  
8 compare against the 129-day event window, is unreliable for two  
9 reasons. First, the SEC argues that the regression model's  
10 baseline period, October 8, '97 and October 7, '99, is  
11 inapposite for the relevant holding period because the period  
12 between October 8, '99 and February 14, 2000 was unusually  
13 active in the technology industry. Second, the SEC argues that  
14 Sirri's regression model uses two market and industry indices  
15 that are highly and unnecessarily correlated.

16 Defendants respond that the regression model is a well  
17 known and accepted econometric technique for assessing the  
18 effects on a single stock price of market-wide and  
19 industry-wide price movements. Defendants argue that Sirri was  
20 aware of the extraordinariness of the 1999 or 2000 period and  
21 performed a regime shift analysis on his regression model to  
22 see if there were any structural breaks or other changes that  
23 would render it inapplicable. Sirri's analysis did not find  
24 any evidence that the regression model was inapplicable. The  
25 defendants also contend that regression models frequently have

1 a multicollinearity of indices.

2 The SEC does not challenge the use of a regression  
3 model, but rather Sirri's choices in developing his regression  
4 model. The fatal problem with Sirri's analysis is the 129-day  
5 event window. The current academic standard for measuring the  
6 effect of the release of information on a stock's price is to  
7 use a several-day event window extending "to the close of  
8 trading on the day after the release of the pertinent  
9 information." And I'm citing the Business Law article from  
10 1994 by Mark Mitchell and Jeffry Netter which it turned out I  
11 cited in the Liberty Media v. Vivendi decision of 2013.

12 As defendants and the SEC point out, when Sirri  
13 performed a similar analysis in the SEC v. Mark Cuban case,  
14 Sirri used a five-day event window, including several days  
15 after the announcement. A 129-day event window is simply too  
16 large to be reliable in an event study.

17 Further compounding the problem of a 129-day event  
18 window is that the estimation window, that is the two years  
19 from October 8, '97 to October 7, '99, is too far removed from  
20 the market announcement to be helpful. Defendants are trying  
21 to show that the price increase from October '99, when the  
22 Wylys traded on the nonpublic information, to February 2000  
23 when the merger was announced, could be attributed to many  
24 factors. But an event study is not a reliable way to  
25 demonstrate this. Sirri's event study appears to have been

1 designed to generate a particular outcome and is not based on  
2 sound or accepted methodology. For those reasons, the  
3 decomposition analysis is not admissible.

4 Turning then to the materiality opinion.

5 In addition to the decomposition analysis, Sirri  
6 offers the following opinion regarding the materiality of the  
7 February 14, 2000 disclosure on the Sterling Software stock  
8 price. And I quote from his report.

9 "The announcement on February 14, 2000 revealed  
10 information that was not known and could not have been known at  
11 the time of the execution of the Lehman swaps in October '99.  
12 Specifically, it incorporated subsequent developments that  
13 ultimately led to a successful merger, including the decision  
14 by Sterling Software's management to pursue a potential sale,  
15 the retention of Goldman Sachs, Computer Associates' indication  
16 of interest, the engagement of Broadview International, the  
17 outcome of mutual due diligence examinations, and the  
18 negotiations of the merger agreement and related documents."

19 That's the end of that quote from his report at  
20 paragraph 34.

21 Defendants argue that this opinion is based on Sirri's  
22 background, knowledge of and experience in the way that  
23 corporate mergers occur and the way that financial markets  
24 react to news of mergers. The SEC does not question Sirri's  
25 qualifications but questions Sirri's conclusion because the

1 SEC's expert shows that announcements regarding strategic  
2 alternatives commonly have a material impact on share prices.

3 This is exactly the kind of dispute juries commonly  
4 resolve in insider trading cases. The SEC points to a rise in  
5 stock price and says that the undisclosed information was  
6 material and then the defendant highlights other potentially  
7 relevant data points and say that it was not material. Sirri  
8 is qualified to comment about the types of factors that can  
9 have a material impact on stock prices. So this part is  
10 admissible.

11 Now to the impact of nondisclosure. The SEC alleges  
12 that the Wyllys should have filed various forms, whether the  
13 Isle of Man trusts sold or bought securities from four issuer  
14 corporations because information pertaining to insider sales  
15 would have been material to a reasonable investor. Sirri's  
16 opinion examines the market's reaction to the Wyllys' disclosed  
17 transactions, that is made by domestic trusts and Wylly  
18 insiders, and concludes that because there was no evidence of a  
19 statistically significant reaction to those disclosures, then  
20 the undisclosed transactions, which were made by the offshore  
21 trusts, were similarly immaterial.

22 The SEC contends, and Sirri now agrees, that the  
23 original dataset was incorrect because it assumed that the  
24 total domestic and the total offshore sales in the relevant  
25 period were roughly the same when, in fact, the offshore sales

1 exceeded domestic sales by a ratio of 20 to 1. Defendants  
2 contest that these were ministerial data counting errors and  
3 that Sirri has discovered, acknowledged, and corrected them.  
4 Defendants argue that Sirri's conclusion is unchanged because  
5 it rests on the size of the average domestic disclosed  
6 transaction which is comparable to the average offshore  
7 undisclosed transaction.

8 Further, the SEC contends that Sirri's analysis uses  
9 an inappropriately short window period to assess market  
10 reaction to disclosures and is unreliable for lack of  
11 sufficient data points. Sirri's analysis examines the stock  
12 market reaction to domestic transactions on the day the SEC  
13 stamped a disclosure form as received and then over a five-day  
14 period thereafter. The SEC argues that this is not an adequate  
15 event window to identify impact because the SEC's stamp on a  
16 disclosure form does not indicate that the information was  
17 publicly available on that date, and the information may not  
18 have become available to the market for several days after the  
19 date. The SEC also argues that Sirri's results are unreliable  
20 because the sample size is too small to be statistically  
21 significant. For example, there is only one disclosed  
22 transaction over a period of 2,079 trading days for Sterling  
23 Software and even the largest set of sample transaction, that  
24 of Michael Stores, only has 19 transactions over 3,267 trading  
25 days, which just to make it clear is twelve years.

1 Defendants respond that the filing date of the  
2 disclosure form is the standard day zero for such an analysis.  
3 Defendants also claim that Sirri performed additional  
4 calculations, which were sent to the SEC on December 22, 2013,  
5 which showed no evidence of market impact even over a ten-day  
6 event window. Finally, defendants argue that Sirri's opinion  
7 is reliable because it contains all available data related to  
8 the Wyllys' disclosures.

9 At the outset, the SEC presents no evidence suggesting  
10 that a five- or a ten-day window is not an accepted window for  
11 such a study, nor does the SEC propose an alternate window.  
12 The SEC's brief merely alluded to the possibility that there  
13 may have been some delay between the date of filing and the  
14 date the form became available to the public. This does not  
15 mean that the information in the form was not available to the  
16 public at the date of the filing or that the five- or ten-day  
17 window was not long enough to show a market impact.

18 However, Sirri's methodology does have other flaws,  
19 which the SEC pointed out. While Sirri's testimony cannot be  
20 inadmissible based on sample size alone, the tiny sample size  
21 here renders Sirri's conclusions based on the average size of  
22 each transaction unhelpful. For some of the securities, there  
23 is only one disclosed transaction. And one is not a sample.  
24 Sirri's opinion about materiality based on the comparison  
25 between a handful of disclosed domestic transactions and the

1 average of far more frequent and sizeable undisclosed offshore  
2 transactions does not take into account the potential outlier  
3 nature of the domestic transactions and blurs together the  
4 characteristics of the much more prolific offshore  
5 transactions. The SEC highlights one example, and I quote from  
6 their brief at page seven, the reply.

7 "There was only one onshore sale of Sterling Software  
8 between '92 and 2000. That sale was for 300,000 shares making  
9 the average 300,000 shares. But there was nearly 7 million  
10 shares sold overseas during the same period for a purported  
11 average of 465,000 shares. To say the reaction of the market  
12 to this one domestic sale can stand as a proxy for the sales of  
13 22 times more shares for the overseas sales during the same  
14 time period is ridiculous."

15 Although the Supreme Court has instructed district  
16 courts to focus "on the principles and methodology" employed by  
17 the expert and "not on the conclusions that they generate," it  
18 has recognized that "conclusions and methodology are not  
19 entirely distinct from one another." That is a quote from the  
20 Joiner case, 522 U.S. at 146. The data underlying Sirri's  
21 opinion is too meager and unreliable to support his  
22 conclusions. For these reasons, Sirri's opinion as to the  
23 materiality of undisclosed offshore transactions is  
24 inadmissible.

25 And that concludes my rulings on the issues fully



1 briefed to date.

2 We still have defendants' *Daubert* motions but they  
3 will not be fully submitted until, I guess, today. Yes.  
4 Today.

5 Is that right? No. March 4. Sorry. Opposition is  
6 due October 21. Reply March 4. And then I meet with you  
7 March 10.

8 MR. MILLER: Yes.

9 THE COURT: So that remains to be decided because it's  
10 not yet briefed. So those are the rulings. Obviously, it's  
11 hard to get it all when you just listen, but you'll have a  
12 transcript, and you'll be able to review it. I think we have  
13 no more business today.

14 MR. MILLER: We do, your Honor.

15 THE COURT: What is it? Because I don't have anymore  
16 time today.

17 MR. S. SUSMAN: Very quickly, your Honor.

18 THE COURT: Yes.

19 MR. S. SUSMAN: One is a scheduling issue.

20 THE COURT: Okay.

21 MR. S. SUSMAN: April 1, that evening my wife and I  
22 are being honored at a dinner in Houston at the Young Center.

23 THE COURT: That's fine.

24 MR. S. SUSMAN: So I know that that's the second day  
25 of trial. But would the court be willing to let us off at noon

1 that day if I'm back by noon the next day?

2 THE COURT: I think so. I might have some days that I  
3 can't sit either. I've got to get to the calendar.

4 MR. S. SUSMAN: I just wanted to mention it as quickly  
5 as I knew it.

6 THE COURT: No. I appreciate it. When does this  
7 trial start?

8 MR. MILLER: March 31, your Honor.

9 THE COURT: I can't be here April 4. I committed to  
10 some symposium on the rules of evidence. So there goes  
11 April 4. And then let's see if there's any others. I don't  
12 think so. That stayed pretty clear.

13 MR. ZERWITZ: The first two days of Passover are at  
14 some point in April as well.

15 THE COURT: I'll get there. The first Seder is the  
16 night of April 14. And the second is -- I would probably want  
17 to take off the 14<sup>th</sup> and the 15<sup>th</sup>, the Monday and Tuesday  
18 but not the holiday itself on Wednesday. Anybody have to take  
19 off the Wednesday? Nobody. Monday and Tuesday I usually take  
20 off. So that's the 14<sup>th</sup> and 15<sup>th</sup>.

21 Wait there's more. I agreed to speak at a very  
22 important symposium honoring Jack Weinstein in Chicago, which  
23 is on April 25. And I have to travel on April 24. So that's a  
24 short day too. No trial Friday the 25<sup>th</sup> and a short day on  
25 the 24<sup>th</sup>. I've got something written down Friday, May 2, but

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1 I don't believe it, haven't been in contact for a while. I'm  
2 good to go until we're done. I hope you got all those dates.  
3 If you didn't, they're on the transcript.

4 So, yes, you can attend the dinner in which you're  
5 honored. Look, you've got four lawyers from your firm here.  
6 It may be that you can schedule some witness that you don't  
7 have to be here for; at least two of the four because one might  
8 want to be at your dinner, but the other two better forego it.

9 MR. H. SUSMAN: One better be there.

10 THE COURT: We can revisit, but that's the tentative  
11 schedule. Thank you for raising it.

12 What else? I've really got to go.

13 MR. S. SUSMAN: I'm sorry. Could we go off the record  
14 a second.

15 THE COURT: Yes.

16 (Discussion off the record)

17 MR. MILLER: On Friday February 14 the SEC is required  
18 by your order to submit a joint pretrial order to the defense.  
19 We're to exchange exhibit lists.

20 So we have a massive amount of material to exchange.  
21 And trying to engage in settlement at this point, I can tell  
22 your Honor we're just not going to settle unless there's  
23 admissions by the defendant -- well, by Mr. Wyly, Sam Wyly,  
24 admission to the allegations in the complaint, and then we  
25 could bifurcate and you decide the remedies. But short of

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1 that, we're not going to go anywhere, your Honor.

2 THE COURT: I want you to sit down at least once with  
3 a good settlement magistrate and see if there's anything to  
4 talk about. I will figure out who it is and let you know  
5 promptly.

6 MR. MILLER: Thank you, your Honor.

7 THE COURT: All right. Can I go. Thank you.

8 Do we have another date in court?

9 March 10. Okay.

10 (Adjourned)

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